

Why 3 prices? Realizing that we serve a wide variety of families with varying abilities to pay, we've adopted a 3-tier pricing program. Please review the descriptions below, and decide which of the three prices your family is able and willing to pay for your child's camp experience. This is strictly an honor system; select the fee you feel is appropriate by checking the box next to the session you would like to attend.

**This program is voluntary,
and in no way influences the experience children receive.**

Rate A	Rate B	Rate C
Based on the actual cost participation. Includes expenses for staff, maintenance, food, programs, supplies, and wear/tear depreciation.	This is our partially subsidized rate. It does not fully reflect the true cost of participation	This is our standard subsidized fee. It does not reflect the true cost of participation.

**Camp Hantesa - 2011 Resident Camp Registration
Register before October 1st, 2010 and lock into 2010 prices!**

Basic Information

Camper Name _____ Gender _____ Birth Date ____/____/____ Grade in Fall _____
 Address _____ City _____ State _____ Zip _____
 Parent's Email _____ T-Shirt Size: (circle) YS YM YL S M L XL XXL
 Camper's Email _____ (all email addresses are confidential and will not be sold.)
If separate households please list the custodial parent first.
 1st Guardian Name _____ Work Phone _____ Home Phone _____
 2nd Guardian Name _____ Work Phone _____ Home Phone _____
 Cabinmate Request _____ Referred by _____ (1st Time Campers Only)

Select your program - Check the box next to your desired program. Program dates are subject to change.

Check the box below your desired payment level	A	B	C
Mini Camp, Grades 1-6	\$300	\$250	\$200
Mini Camp- July 5-8			
Specialties, Grades 1-12	\$475	\$425	\$375
June 19-25			
June 26-July 2			
July 10-16			
July 17-23			
July 24-30			
July 31- Aug 6			
Apprentice/Wrangler, Grades 11-12	\$600	\$550	\$500
July 10- Aug 6			

Check the box below your desired payment level	A	B	C
Herman's Ranch, Grades 4-12	\$525	\$475	\$425
June 19-25			
June 26-July 2			
July 10-16			
July 17-23			
July 24-30			
July 31- Aug 6			
Outpost Trips, Grades 7-12	\$650	\$600	\$550
Aug 8-14, Equestrian			
Aug 8-14, Canoeing			

Payment Information

A deposit of \$100 is required for each week of camp with registration. Deposit is deducted from the total camping fee and is non-refundable. The balance for each week will be due at check-in when you arrive at camp. Please make checks payable to Camp Fire USA.

Amount enclosed: _____ Please charge my: Visa MC Discover Signature: _____
 Name on Card _____ CC# _____ - _____ - _____ Exp: ____/____/____
 Billing Address _____ City _____ State _____ ZIP _____

Email

In an effort to use less paper and reach parents more effectively Camp Fire USA and Camp Hantesa will send registration confirmations and questions via email. We will also be emailing you occasionally with program opportunities. If you object to receiving these, please initial here: _____

Cancellation, refund, & late registration policy:

Registration is on a first come/first serve basis. Registrations are not final until payment/deposit is received. Any registrations or program adjustments made after 5:00pm 3 business days prior to an event date will be assessed an administrative fee of \$10 for full week programs and \$5 for daily programs. Refunds, excluding the deposit will only be given if notice of cancellation is received at least two business days prior to the event. If the event is canceled by Camp Fire USA or Camp Hantesa, you will receive a full refund. Campers will be notified if session is full. Camp Fire USA reserve the right to cancel any session or program for just reason. Prompt notice will be given.



Dear Campers and Parents,

Camp Hantesa and Camp Fire USA are happy that you joined us for a week of the summer. We hope that you made friends and memories that will last a lifetime. And of course we hope that you will consider joining us in 2011. To make that easier for you to accomplish we have decided to introduce two new programs for Summer 2011.

Early Registration-

You'll notice that the back of this form includes a registration form for next summer. We realize that many families are facing tough financial times, and by opening registration this early we do a number of things. We allow our existing campers the first chance to register for programs they are passionate about attending. We allow families a greater amount of time to pay the balance of their camp fees. *And as a special bonus to our existing camp families, it allows you to lock in your 2010 price for 2011 if you register before October 1st, 2010.* We don't know yet if prices will actually go up, but this offers you a safety net if they do.

Tiered Pricing-

For many years Camp Hantesa has provided industry leading programming at a price much lower than the actual cost of operating camp. We were able to do this by carefully scrutinizing expenses, by relying heavily on motivated volunteers for both big and small projects, and by employing talented individuals that were driven more by belief in Camp Fire's Mission than by a big paycheck. We are committed to continuing these cost controlling measures.

But that can't be all that we do if we expect Camp Hantesa to grow and remain a competitive option for campers, staff, and alumni. Our new pricing structure is the result of our ambition to advance our organization, and remain an affordable option for all families.

Realizing that Hantesa serves a wide variety of families with varying abilities to pay, we have adopted a voluntary three-tiered system. The tiers are explained in our new registration materials as follows: Rate "A" is based upon the actual cost of participation. It was determined by including costs for staff, food, maintenance, program supplies, equipment, and wear and tear /depreciation. Rate "B" is our partially subsidized rate. It is for families that are willing and able to pay a fee that is closer to the true cost, but for various reasons cannot pay the full cost. Rate "C" is Hantesa's standard subsidized fee. It does not reflect the true cost of serving each individual camper. The fee your family chooses is purely voluntary and will not directly affect the experience **your** child will receive. In other words, campers that pay rate "C" will be treated the same as campers that pay rates "A" or "B".

We emphasized the word "your" in the previous paragraph. Our reason for doing so is simple. If enough families choose to pay rate "A" – the actual cost of providing a camping experience for a week at Camp Hantesa - all campers will be directly affected because new revenue generated by tiered pricing will result in improved programs and facilities for every camper.

In addition to this new structure, we will continue to offer campership assistance as we always have.

We welcome your feedback on our new programs. We look forward to your calls, emails, and letters.

Sincerely,
The Staff of Camp Fire USA and Camp Hantesa